

## CA RYAN VAZ

(BCom, ACA)

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### PROFILE SUMMARY

- Experienced in setting up and heading entire accounts & finance functions including maintenance & finalization of accounts, working capital management, profit monitoring, report management, building internal financial controls.
- Preparing budgets, conducting ageing & revenue analysis, preparing key reports to exercise financial control as required by management
- MIS Report Development and functioning, Working with Internal Teams, Consultants, Controls Evaluation
- **Artificial Intelligence, PHP, Python, Web Scraping, ERP Audit, VBA, MySQL etc...**
- SAP Implementation and Post Implementation support client side
- Positive Attitude, Team Player, Good communication skills, Hardworking and Patient
- Certified in **Forensic Accounting and Fraud Detection** from Institute of Chartered Accountants of India.

### PRACTICE PROFILE

June 2022 to Present

Vaz & Associates, Chartered Accountants

As Promoter

#### Achievements:

	Client Name	Roles & Responsibilities
•	Priyadarshini Education and Priyadarshini Education Trust	Accounting
•	Ashwatha Contracts Private Limited	Financial Controller
•	Skanzo HR Technologies P Ltd	Statutory Auditor and CA
•	Dsouza United – Online Kitchen	Financial Controller
•	Mangalorean – Hotel	Financial Controller
•	Vishnu Bhavan – Hotel	CA
•	Divya George Venture LLP	Statutory Auditor and CA
•	ATC Publishers LLP	
•	Arclight Global Private Limited	Financial Controller

Provide Chartered Accountant services as and when required to the above Clients. In addition to the above have a few Individual Clients for Income Tax Returns.

### EMPLOYMENT EXPERIENCE

Aug 2019 to Sep 2021

Capital Oil Refining Industries Limited

As Chief Financial Officer

#### Job Achievements:

- Completed Statutory Audits 3 years– 2018-19 (EY) and 2019-20 & 2020-21 (Graham & Carr)
- Refinancing from Standard Bank \$1.5m
- Agricultural Seasonal Loans organized amounting to \$11m in 2021-21, \$8m in 2020-21 from 2 banks, Ecobank and Standard Bank
- Reduced the operating cycle for edible oil revenue stream.
- Reduction in interest rates from 17% per annum to 14.6% per annum, all banks at par
- Increased operations by 100% by aggressive buying of soyabeans in 2020-21
- Automated MIS with VBA skillset
- Capital Budgeting and Expansion planning
  - Increased Refining Capacity
  - Revamped Solvent Extraction Plant
  - Bought 18nos 30 tonners and tripled the fleet size
  - Set Up of Bucket Manufacturing Unit
  - Increased the Bulk Packing Warehouse
- Introduced Biometric Attendance for staff strength of 600.

**Aug 2018 to May 2019**

**National Cement Company Uganda Limited**

**As Finance Controller**

**Job Description:**

- Responsible for all accounting activities including all transaction accounting and management reporting.
- Manage financial systems and budgets
- Undertake financial audits (an independent internal check of Company's financial position)
- Review the systems and analyze risk
- Perform tests to check financial information and systems
- Advise on tax planning (within current legislation to enable them to minimise their tax liability) and tax issues
- Detect and prevent fraud (forensic accounting)
- Produce reports and recommendations following internal audits
- prepare financial statements, including monthly and annual accounts
- arrange financial management reports, including financial planning and forecasting
- Advise on tax and treasury issues
- Negotiate terms with suppliers.
- Costing and reconciliation of Inventory with Finance
- Budget and Revised Costing of all Imports
- Reconciliation of Purchase Provision Account and Variance Accounts
- Reconciliation of Gross Payment Account with URA for Import Clearances
- Streamlining the books on aspects of GRN's, Duty Payments, Bill Bookings and Supplier Payments
- Training team in ERP the oracle software
- Interacting with URA for licenses and refunds
- Installation of Payroll software and review of payroll
- Statutory compliances PAYE, WHT, NSSF, LST, Instalment Tax and VAT.

**Nov 2016 to Aug 2018**

**Pearl Dairy Farms Limited- Africa**

**As Finance Controller**

**Job Description:**

- Cash Management, Credit and Collections Management
- Billing Management (20 staff)
- Inventory Management (6 staff)
- Fixed Assets Management
- Accounts Payable Management, Purchase System Management (2 staff)
- Department Management
- Closing the Books
- Financial Statements, Management Reports
- Budgeting
- Computer System Internal Checks
- Prepare the annual budget in consultation with the CFO and CEO
- Review all finance & accounting reports submitted to senior management and Board of Directors.
- Implement, and ensures compliance with internal financial and accounting policies and procedures
- Documents and maintains complete and accurate supporting information for all financial transactions
- Review reconciliations of general ledger and subsidiary accounts and resolve discrepancies.
- Maintain contact and liaise with bankers
- Train and manage the Team

**Dec'10 to Dec'14**

**East Africa Retail Corporation, Dar es Salaam, Tanzania**

**As Finance Manager**

**Key Result Areas and Accomplishments:**

- Managing the Construction and Commissioning of new Shopping Complex
- Organizing Funding for the new startup
- Improvement of GMROI by taking necessary actions wrt stock holdings and Selling Promotions
- Responsible for handling a team of 4 accountants 3 Warehouse Accountants and 22-24 cashiers to manage the Financial Accounting and Operations
- Mitigating the Stock Loss by adequate stock insurance during transit, and due to other perils including theft and other natural calamities.
- Controlling the Supply Chain by setting up and monitoring the stock holding levels, introduction of season-based buying budgeting and OTB procedures
- Introducing improvement in operations by Whistle Blower Policy and Mystery Shopping Planning

- Spearheading the Implementation of new ERP and ensuring set up in line with Business Policies also ensuring the delivery of Internal and external MIS from ERP
- Planning Annual Growth Projections with Concept Owners and Negotiating on the Franchisee Fees Payment Terms.
- Discussing and resolving with statutory auditor & internal auditors any observations or internal control weakness concerns raised by auditors in coordination with CEO and Concept Heads
- Performed the key role of validating business plans & commercial strategies for maximising profitability & revenue generation in line with corporate goals
- Instrumental in introducing
  - payment options like cards by negotiating on charges and acceptance of mobile money in every outlet
  - Gift vouchers scheme and employee promotion schemes for all Group Company employees
- Setting up of EPZ to facilitate expanding into neighbouring East African Countries preparing Finance Models for expansion
- Involved in preparing CAPEX plans and monitoring actual spending via a via the plan, maintained the fixed asset register and verified the fixed assets
- Developed the professional capability of Accounts staff and project management personnel by conducting on-the-job training, staff meetings and seminars
- Accountable for Bank Loan Reconciliation, Credit Card Reconciliation, Gift Voucher Reconciliation, Payroll Checking, Cash Disbursement and Account Transfers
- Collaborating with external consultants to develop risk assessments and audit programs
- Designed a systematic process for annual & quarterly audit scheduling based on a company-wide risk assessment and interaction with CEO with focus on ensuring accomplishment of the department's audit plan and complete audit coverage
- Formulating KPI's and monitoring progress and conducting performance reviews vis-à-vis set KPI's to determine reasons for difference between projected & actual results

#### Highlights:

- Secured \$35 million in Bank Financing
- Introduced the payment options Cards and Mobile money which grew to approx. 15% of monthly transaction value
- Played a key role in the improvement in the ATV from Tzs 25k to Tzs 45k
- Daily Reconciliation of Sales Collections in Cash, Cards and Gift Vouchers across operating locations.
- Successfully opened SBLCs for each of the franchisors in accordance with agreements to ensure timely supply of merchandise and responsible for setting up of complete Finance Department
- Regularized stock taking activity conducted 5 stock takes at regular intervals reconciling the counted stock with the book stocks and reported the discrepancies to management. Team size of 30 people working 22 days to do a manual count in night shifts.
- Handled Franchisee Operations FMCG, Ready Made Garments, Fashion Accessories and Cosmetics for 10 concepts with 180 employees in 12 shops in 2 malls
- Efficiently optimized the Operational Staff per Sq mtr bringing it closer to Concept Owner Standards
- Successfully reduced Cash Disbursements of Salaries and discontinuance of Overtime by proper Manpower Planning
- Instrumental in automating over 50 reports to each of the Concepts
- Approved Season buying for three seasons for 8 Concepts

### PREVIOUS EXPERIENCE

**Jan'06 to Nov'10** **GMR Group Highways and Construction Sector, Bangalore, India**  
**As Associate General Manager (Finance & Accounts)**

#### Growth Path:

*Jan '06 to Sep '06* *Manager Business Support (MIS for Highways & Construction Sector)*  
*Sep '06 to Jun '07* *Compliance Officer*  
*Since Jun '07* *In-charge of Implementation Core Team from Oracle to SAP ECC6 for 2 Modules*

**Mar'04 to Jan'06** **Mudra Communications Private Limited, Bangalore, India**  
**As Commercial Manager South**

**Jan'02 to Mar'04** **Cleantec Hospitality Services Private Limited, Mumbai, India**  
**As Manager Finance & Accounts**

**Apr'99 to Dec'01** **Patkar & Pendse Chartered Accountants, Mumbai, India**  
**As Manager Audits**

#### Growth Path:

*Apr '96 to Apr '99* *First Articled Clerk*  
*May '99 to Dec '01* *Manager Audits*

**Jul'95 to Apr'96** **Greaves Limited, Mumbai**  
**As Branch Internal Auditor**

## ACADEMIC QUALIFICATION

- Chartered Accountant from Institute of Chartered Accountants of India, New Delhi in 2001
- B.Com. from M. V & L. U. College of Science Arts and Commerce, Mumbai University in 1995

### ***Other Credential:***

- Forensic Accounting & Fraud Detection Certification from Institute of Chartered Accountants of India in 2015
- IT Skills: Well versed with SAP Hana, SYSPRO, Tally 5.4 through 9, MS-Excel 2007 & 2010, MS-Outlook 2007 & 10, MS-Access 2007, VBA Excel, SAP BI, Oracle Fusion - ERP and Pastel Evolution***

## PERSONAL DETAILS

Date of Birth: 2<sup>nd</sup> October 1974  
Address: 39091, Sobha Dream Acres Tropical Greens, Balagere, Varthur Hobli, Bangalore 560087.  
Languages Known: English, Hindi, Marathi, Swahili