

Dan Robinson

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SUMMARY OF QUALIFICATIONS

- Accomplished IT leader with 19+ years of experience driving technology transformations across global enterprises.
 - Expertise in full SDLC lifecycle management, Agile methodologies, and digital transformation.
 - Proven success in leading multi-million-dollar IT projects, cloud migrations, AI integrations, and API automation.
 - MBA from Melbourne Business School, BS in Systems Engineering from West Point.
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PROFESSIONAL EXPERIENCE

AGI LEADING, Richmond, VA

Chief Technology Officer (May 2019 – Present)

- Lead digital transformation initiatives, optimizing IT operations, cloud services, and data security.
- Implement API automation, AI-driven solutions, and IT governance frameworks to ensure compliance and risk mitigation.
- Oversee IT project portfolios, driving operational efficiency and innovation.

CENTENE, St. Louis, MO & Richmond, VA

IT Transformation Program Lead (Feb 2023 – Nov 2023)

- Increased on-time delivery by over 40% in the first quarter for Claims Processing programs.
- Expanded platform modernization and cloud migration, scaling teams by 50%.
- Led M&A IT integrations, ensuring seamless transitions.

MORGAN STANLEY, New York, NY

IT Transformation Program Lead (Dec 2018 – Feb 2023)

- Spearheaded the transformation of the Wealth Management IT group (700+ employees, \$1.9T AUM).
- Selected by CIO and CAO to lead cloud integrations, work prioritization, and risk assessments.
- Led military veteran recruiting program, enhancing workforce diversity.

JP MORGAN CHASE, Columbus, OH & Jersey City, NJ

IT Transformation Lead (Dec 2018 – Dec 2019)

- Mentored Product and IT Leadership within the Corporate & Legal Technology group, leveraging a tailored LeSS framework across eight teams.
- Reorganized and established shared product backlogs and initiated group-level ceremonies to streamline collaboration and delivery.

ERNST & YOUNG, Atlanta, GA

Agile & DevOps Consultant (Jan 2017 – Dec 2017)

- Educated client employees at all levels on Agile principles, providing them with tools for implementing the process.
- Led training sessions for new teams and business leadership to allow ongoing development of experienced Agile teams.
- Developed Agile coaches within the company's Agile practice and led the military recruiting effort for Cognizant's pipeline of future Agile Coaches.

METLIFE INVESTMENT MANAGEMENT, Parsippany, NJ

Agile & DevOps Consultant (Jul 2016 – Dec 2017)

- Educated client employees at all levels on Agile principles, providing them with tools for implementing the process.
- Led training sessions for new teams and business leadership to allow ongoing development of experienced Agile teams.
- Developed Agile coaches within the company's Agile practice and led the military recruiting effort for Cognizant's pipeline of future Agile Coaches.

SNAGAJOB, Richmond, VA

Senior Scrum Master & Agile Coach (Dec 2015 – Jul 2016)

- Guided Agile teams in web and mobile development, data strategy, and search optimization, transitioning teams to Kanban and Scrum frameworks.
- Provided customized coaching and training to elevate team performance and adaptability.

US ARMY COMBINED ARMS SUPPORT COMMAND, Fort Lee, VA

Autonomous Heavy Truck Program Lead (Aug 2015 – Dec 2015)

- Led the development and implementation of autonomous heavy truck programs for the U.S. Marines and Army, delivering self-driving vehicle solutions to enhance military logistics and operational efficiency.
- Oversaw cross-functional teams, technology integration, and program execution to meet rigorous military standards and deployment timelines.

CAPITAL ONE, Richmond, VA

Big Data & Data Governance Program Lead (May 2013 – Aug 2015)

- Transitioned IT development from waterfall to SAFe methodology, fostering improved collaboration and efficiency.
- Delivered Agile coaching and SDLC cost-benefit analysis for Capital One Card Services and Enterprise Data Services Divisions.

BOOZ ALLEN, Washington, DC

Strategy and Organizational IT Senior Consultant (Jan 2010 – May 2013)

- Led IT strategy consulting for the National Geospatial-Intelligence Agency with a TS/SCI clearance for the Director and Intelligence Future Threat Innovations teams.
- Directed strategic initiatives to enhance IT, intelligence analytics, and organizational effectiveness.

DELOITTE, Washington, DC

Senior Business Consultant (Sep 2005 – Jan 2010)

- Achieved \$360 million in inventory savings through enhanced supplier and material management programs while integrating SAP.
- Managed teams across four geographic locations, supporting SAP ERP implementation and real-time performance tracking.

UNITED STATES ARMY

Field Artillery Officer (Jun 1993 – Oct 1997)

- Commander, US Army Field Artillery Training Center, Fort Sill, OK (2001–2003).
- Field Artillery Executive Officer and Platoon Leader, 2nd Infantry Division, Camp Casey, Republic of Korea (1999–2000).
- Field Artillery Fire Support, Fire Direction & Supply Officer, 101st Airborne Division (Air Assault), Fort Campbell, KY (1997–1999).

EDUCATION

The University of Melbourne, Melbourne, Australia

MBA, International Operations (2005)

- Selected as the Melbourne Business School delegate to the 2004 Harvard Asia Business Conference, Shanghai PRC

United States Military Academy, West Point, NY

BS, Systems Engineering (1997)

- Selected for US Senate internship with Sen. James Inhofe
- Chosen as National Color Bearer and Color Lieutenant

CERTIFICATIONS

- Project Management Institute - Agile Certified Practitioner (PMI-ACP)
- Certified Scrum Master (CSM)
- Team Kanban Practitioner (TKP)
- SAFe Agilist (SA)
- Project Management Professional (PMP)

INTERNATIONAL EXPERIENCE

- Lived and worked in Australia, China, Germany, Pakistan, Bangladesh, and South Korea.
 - Led distributed IT teams in Iceland, Argentina, Canada, Mexico, India, and Croatia.
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COMMUNITY INVOLVEMENT

Maremma Sheepdog Club of America

President and Board Member (Jan 2022 – Present)

- Dedicated to protecting and advancing the breed's interests as a working livestock guardian dog.

Church of the Sacred Heart

Finance Chairman

Knights of Columbus

Financial Secretary

ADDITIONAL SKILLS

Technical Skills

- **Technology Solutions:** Proficient in developing comprehensive technology solutions to meet complex business needs.
- **Microsoft SQL Server:** Advanced database management, query development, and optimization knowledge.
- **ERP Implementation:** Experience in end-to-end ERP system implementation and maintenance.
- **IT Infrastructure:** Skilled in designing and managing robust IT infrastructure.
- **JavaScript & JSON:** Led teams specializing in JavaScript and expert in JSON for API integrations.
- **Office 365 & SQL Server Management:** Experienced with Office 365 suite and SQL Server for data management.
- **CRM & ERP Systems:** Experience with CRM and ERP software for operational efficiency.
- **SQL:** Proficient in SQL for database manipulation and report generation.

Analytical and Reporting Skills

- **Power BI:** Expert in using Power BI for data analysis and creating business intelligence reports.
- **Data Analysis & Phase Reporting:** Skilled in analyzing complex datasets and phase reports for business decision-making.

Project Management & Collaboration Tools

- **SDLC Software:** Proficient in using Rally, Jira, Asana, Azure DevOps and other project management and team collaboration tools.
- **FPR**

Industry-Specific Skills

- **Former TS/SCI Clearance:** worked collaboratively with federal and various state law enforcement agencies

Management & Operational Skills

- **Partner Management:** Effective management of partner relationships.
- **Business Systems Analysis:** Competence in analyzing and improving business systems.
- **Program, Project and Portfolio Management Experience:** Proficient in a variety of tools, including Jira, Microsoft Project, Trello, Power BI and Smartsheet, to ensure efficient planning, execution, and delivery of business objectives

Strategic Skills

- **Strategic Vision & Direction:** Capable of setting strategic direction and vision for technology initiatives.
- **Technology Governance & Management:** Expertise in technology governance and management.
- **Cost Reductions & Efficiency:** Proficient in identifying cost-saving opportunities and improving efficiency.
- **Business Plans & Initiatives:** Skilled in developing business plans and initiatives.

- **Digital Transformation & Agile IT Transformations:** Knowledgeable about digital transformation and current business trends including agile project management methodologies and waterfall methodologies.
- **Public Safety & Government Operations:** Experience in public safety and government intelligence operations.
- **Cybersecurity:** Understanding and implementation of cybersecurity principles and practices.
- **Technology Investments & Platforms:** Strategic insight into technology investments and platform development.

Interpersonal Skills

- **Influencing & Negotiation:** Strong influencing and negotiation skills.
- **Professionalism & Integrity:** High standards of professionalism and integrity.
- **Motivation & Advocacy:** Ability to motivate and advocate for teams.
- **Proactive & Adaptable:** Proactive approach and adaptability in dynamic environments.
- **Articulate Communication:** Effective and articulate communication skills.
- **Human Resources & Peer Support:** Experience in HR and providing peer support.

Other Skills

- **Microsoft Office & Office Applications:** Proficiency in Microsoft Office and other office applications.
- **Trendspotting & Data-Driven Decisions:** Skilled in trendspotting and making data-driven decisions.
- **Veteran Recruitment & Committees:** Experience in veteran recruitment and committee participation.
- **Compliance & Security Policies:** Knowledge of compliance and security policies.
- **Work Processes & Continuous Improvement:** Commitment to improving work processes and continuous improvement.
- **Business Intelligence & Metrics:** Expertise in business intelligence and performance metrics.
- **Infrastructure & Digital Business:** Skilled in managing infrastructure and digital business operations.
- **Technology Projects & Governance:** Experience in managing technology projects and governance.
- **Workgroups & Institutional Alliances:** Effective in managing workgroups and building institutional alliances.